

FIFTH Annual

WELCOME

to

*Women*

*of the*

CONSTRUCTION INDUSTRY

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BUILDING A NETWORK TO SUPPORT



**AGC**  
NEW MEXICO

THE CONSTRUCTION ASSOCIATION

# THANK YOU FOR ATTENDING EVENT PURPOSE

This event focuses on women in the industry who are progressing and finding ways to support each other through mentorship and advocacy. Women make up only 11% of the industry's workforce.

The demand for workers in the A.C.E. industry is currently higher than it has ever been. Filling the gaps, increasing labor, and changing perceptions to make the industry an attractive career option for the entire population is critical. It's not just about gender. It's about company culture, values, and different ways of problem-solving.

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## EVENT COMMITTEE

- **Felicia Candelaria**, Sandia National Laboratories
- **Julie Gibson**, Corbins
- **Margaret Karler**, Miller Bonded
- **Janet Jordan**, Richardson and Richardson
- **Dena Moore**, Menicucci Insurance Agency



# WOMEN OF THE CONSTRUCTION INDUSTRY

## WOMEN IN CONSTRUCTION WEEK PROCLAMATION

**A special thank you goes to our Governor Michelle Lujan Grisham for the State of New Mexico Proclamation for Women of the Construction Industry Week, Mar. 5th-11th.**



STATE OF NEW MEXICO EXECUTIVE OFFICE SANTA FE, NEW MEXICO

### *Proclamation*

**WHEREAS**, Associated General Contractors New Mexico (AGC New Mexico) has distinguished itself for 75 years as a voice of the commercial construction industry in New Mexico; and

**WHEREAS**, the work done by AGC New Mexico promotes the employment and advancement of skilled women in the construction industry and benefits New Mexico through community development and educational programs; and

**WHEREAS**, women make up approximately 11% of the construction industry in the United States and earn 99.1% of what men earn on average as compared to 81.1% in other industries; and

**WHEREAS**, the construction community, which includes general contractors, specialty contractors, and suppliers of materials, equipment, or services to the construction profession, has been a driving force in proudly building commercial construction projects across our state; and

**WHEREAS**, AGC New Mexico, through its dedicated volunteers and members' steadfast work, seeks to achieve successful results for New Mexico and surrounding areas in a cooperative spirit with other organizations.

**NOW, THEREFORE**, I, Michelle Lujan Grisham, Governor of the state of New Mexico, do hereby proclaim March 5 through March 11, 2023 as:

#### **"Women in Construction Week"**

throughout the state of New Mexico.

Attest:

Handwritten signature of Maggie Toulouse Oliver in black ink.

Maggie Toulouse Oliver  
Secretary of State

Done at the Executive Office this  
20<sup>th</sup> day of January 2023.

Witness my hand and the Great Seal  
of the State of New Mexico.

Handwritten signature of Michelle Lujan Grisham in black ink.

Michelle Lujan Grisham  
Governor

# Maria Guy

Senior Partner, GiANT Worldwide

EMCEE & KEYNOTE SPEAKER

*"If you are doing the best you can and don't see the results you want, I want to talk to you and your team. Most leaders would gladly lead differently if they only knew how."*



## MEET THE SPEAKER

*Maria, a Senior Partner with GiANT, is dedicated to equipping individuals and organizations with exceptional leadership skills. She helps people understand what it takes to be a leader worth following and coaches them to fight for the highest possible good in the lives of those they lead. In 2008, she became AGC-NM's first (and so far, only) female president since 1948.*



# Sara Petersen

President / AGC NM Board Member  
Sweep Construction

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## THE BIGGEST LESSON YOU LEARNED THE HARD WAY?

**Stand up for yourself. Do not compromise your values for the sake of pleasing people. Trying to satisfy everyone else leads to burnout and resentment. Value yourself and what you bring to the table. Kindness and empathy solve more problems with less collateral fallout than being aggressive and apathetic.**

## WHEN YOU STARTED YOUR JOB OR GOT INTO THE CONSTRUCTION INDUSTRY WHAT DO YOU WISH YOU WOULD HAVE KNOWN?

**Mistakes are unavoidable. They are necessary to professional growth. Find solutions, take ownership, and move on.**

## BEST ADVICE YOU'VE BEEN GIVEN?

***Don't be afraid to ask for advice. There are so many helpful people in the world who want to contribute to your success. You don't have to do everything on your own.***

## HOW DO YOU BEST MANAGE YOUR TIME?

***This is still a bit elusive for me. I delegate when I can and prioritize the things that need immediate attention.***



## NOTES:

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## TIPS:

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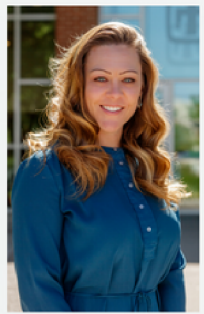
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WOMEN OF THE CONSTRUCTION INDUSTRY

# Kimberly Pino

Senior Manager  
Sandia National Laboratories



## THE BIGGEST LESSON YOU LEARNED THE HARD WAY?

*Delegating can be hard! When you delegate an activity or task, you still have a responsibility to ensure it gets accomplished. I learned others don't always understand your intentions when you delegate (some can perceive it as you avoiding doing something you don't want to do), so you have to be explicit with your direction and still stay connected throughout the delivery of the task.*

## WHEN YOU STARTED YOUR JOB OR GOT INTO THE CONSTRUCTION INDUSTRY WHAT DO YOU WISH YOU WOULD HAVE KNOWN?

*I wish I'd have known all the opportunities that would lie ahead. I've learned how interconnected the Architect/Engineer/Contractor/Owner relationship is and how delicate the ecosystem is that they all operate within. It's fascinating to be able to experience and contribute to the construction industry from so many "angles"*

## BEST ADVICE YOU'VE BEEN GIVEN?

*"You manage things and you lead people." This has stuck with me for some time, mostly because it's so simple to remember and is such a profound declaration - leadership is just as much about others as it is about you.*

## HOW DO YOU BEST MANAGE YOUR TIME?

*I've been able to block and protect time each Monday morning to look at the week ahead and mentally prepare or develop a quick action plan for what I need to do immediately, what I can delegate and what I can defer for when I have more heads-down time.*



**NOTES:**

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**TIPS:**

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WOMEN OF THE CONSTRUCTION INDUSTRY

# Nicole Romero

Journeyman Carpenter  
B&D Industries



## THE BIGGEST LESSON YOU LEARNED THE HARD WAY?

*I'm not always accepted or wanted by peers or coworkers in some ways I become competitive and I have to find a way to break the ice with these people.*

## BEST ADVICE YOU'VE BEEN GIVEN?

*Never give up I learned I always have a voice!*

## HOW DO YOU BEST MANAGE YOUR TIME?

*I always have work and there's always a process from start middle, and finish!*



## NOTES:

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## TIPS:

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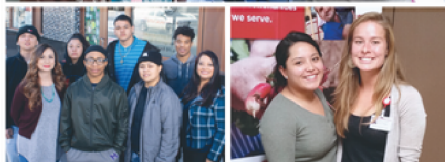
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# WOMEN OF THE CONSTRUCTION INDUSTRY



## shape your future workforce **X3 Internships**



Scan to see  
an intern experience  
at Bradbury Stamm

Find out more:  
[futurefocusededucation.org/x3](https://futurefocusededucation.org/x3)



Drop in, network  
and be inspired by  
leaders in the community

## **NETWORKING EVENT**



**FAMILY  
FRIENDLY**  
NEW MEXICO



**MARCH 30, 2023**

**5:30 - 7:00 PM**

- RUDE BOY COOKIES
- NO COST
- RSVP ON OUR WEBSITE

### **GET RECOGNIZED**

DOES YOUR BUSINESS  
PROVIDE FAMILY FRIENDLY  
POLICIES TO EMPLOYEES?



BUY TICKETS  
**APRIL 25TH**  
7TH ANNUAL  
AWARDS LUNCHEON

### **APPLY TODAY**

**2023 FAMILY FRIENDLY  
BUSINESS AWARD® IS OPEN**



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[VISIT NMfamilyfriendlybusiness.org](https://VISITNMfamilyfriendlybusiness.org)



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